June 1, 2001

Dear BJCP Judge:

We have had two important promotions during the past year. First of all, Jim Link has attained the rank of Grand Master Judge, only the fifth person to do so. It is very gratifying to see Jim’s accomplishments and service recognized by the Program that he has served so well.

Also, we have promoted Ed Westemeier to the newly created position of Communications Director. He now has responsibility for creating and overseeing all our communications activities with the general public. Ed is spending a lot of effort in redesigning our web page and updating the content. He was formerly the publisher of the newsletter.

New webpage features include a reformatting that will allow the general public as well as members find and retrieve information about the program more efficiently. A section has been added for Regional Representatives to speak on matters specific to each Region.

This past year we offered official BJCP Judge polo shirts for sale and sold a good deal of them in 2000. We expect to sell out the run completely. Since we had a good margin in the price structure we will eventually turn a nice profit from the venture which will help to fund the overall program. We are looking into a subsequent offering in the near future.

Last year the membership approved the proposed changes to the bylaws which allow us to operate more efficiently and realistically.

The restructuring of the database has been fairly well tested but it will still take some effort (and therefore, time) to fully implement the parallel and on-line features.

On the election front, the incumbents for the MidAtlantic, West, Southeast and Midwest regions were all returned to office and I am happy to see all that talent (Dave Houseman, Norman Dickenson, Chuck Skypeck and Rex Halfpenny, respectively) still available to serve on the board.

The number of exams given in 2000 was 210, up from 147 the previous year. About 15% of the exams are retakes. Beer judging points were awarded to BJCP judges at 179 competitions in 2000.

We remain fiscally sound, even though we had a small deficit in 2000. However, this was due to the investment in the polo shirts so this shortfall will be recovered in the current year. The financial report appears elsewhere in this mailing.
I thank all of you for your vigorous participation and support in the Program’s activities this past year and look forward to seeing you at upcoming events during 2001.

Cheers!

Bill Slack  
President and Representative for the Northeast Region  
Board of Directors

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**BJCP 2000 Financial Statement**

<table>
<thead>
<tr>
<th>Cash on hand 12/31/1999</th>
<th>$29,224.42</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income</strong></td>
<td></td>
</tr>
<tr>
<td>Competition registrations</td>
<td>5125.00</td>
</tr>
<tr>
<td>Exams</td>
<td>1773.00</td>
</tr>
<tr>
<td>Shirts (less S&amp;L)</td>
<td>450.00</td>
</tr>
<tr>
<td>Other</td>
<td>56.00</td>
</tr>
<tr>
<td><strong>Total income</strong></td>
<td>$7404.00</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
</tr>
<tr>
<td>Annual mailing</td>
<td>1561.40</td>
</tr>
<tr>
<td>Exam grading/proctoring</td>
<td>720.50</td>
</tr>
<tr>
<td>Shirts</td>
<td>1668.50</td>
</tr>
<tr>
<td>Judge pins</td>
<td>565.00</td>
</tr>
<tr>
<td>ISP/net</td>
<td>355.00</td>
</tr>
<tr>
<td>Other expenses *</td>
<td>2645.16</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>$7515.56</td>
</tr>
<tr>
<td><strong>Cash on hand 12/31/2000</strong></td>
<td>$29,112.86</td>
</tr>
<tr>
<td><strong>Profit (loss) for the year</strong></td>
<td>($111.56)</td>
</tr>
</tbody>
</table>

* Includes office supplies, computer and storage equipment, software, telephone and other communication costs, printing and copying not associated with the annual mailing, and other miscellaneous operating expenses.

*Please note that these totals are calculated on a cash basis (actual deposits made during the fiscal year), not accrual, and represent the state of the finances at the end of the reporting period. Consequently these numbers will not match up with the count of exams and competitions reported previously.*