



2006 BJCP Update
AHA Homebrewer Conference
June 24, 2005

Ron Bach, President 2004-2006



Agenda

Introduction of Representatives and Directors
Financial Overview
Key Promotions
Exam Committee Report
AHA/BJCP Competition Program Merger
Mead and Cider Committee Report
Legal Report
IT Update
Continuing Education Program Update
Exam Directors Report
Communication Director Report
Presidents presentation on future initiatives
Discussion / Q&A



Introduction of Representatives

Northeast Region

Mid-Atlantic Region

Mountain/Northwest Region

North Region

Midwest Region

South Region

West Region

Peter Garofalo

Gordon Strong

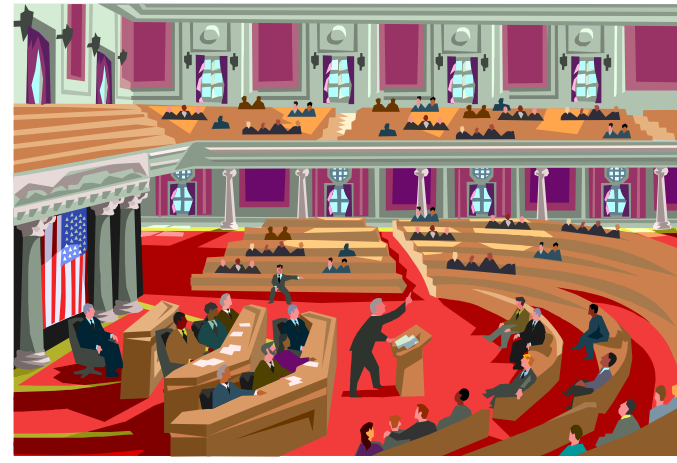
Mike Hall

Al Boyce

Joe Formanek

Ron Bach

Dave Sapsis



Introduction of Directors

Exam Director, East
Exam Director, West
IT Director
Competition Director
Communication Director
Continuing Education Director

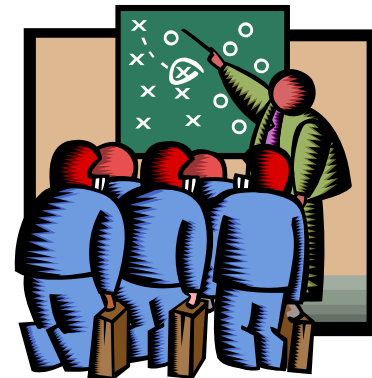
Tom Cannon
Steve Piatz
Gordon Strong
David Houseman
Ed Westemeier
Kristen England



Officers for 2006-2007

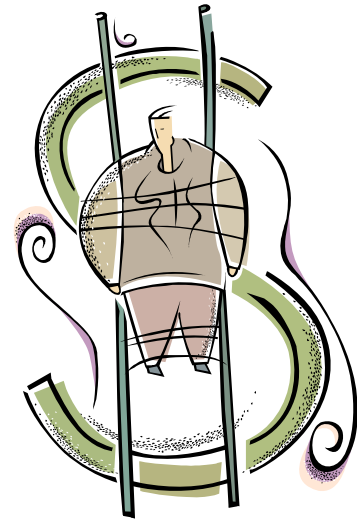
President
Vice President
Treasurer

Gordon Strong
Dave Sapsis
Al Boyce



Financial overview and review of events of last year

- **Latest Quarterly Statement**
- **Treasury Initiatives Since June 2005**
- **501 C Not-For Profit Status**



BJCP QUARTERLY FINANCIAL REPORT

March 31, 2006

INCOME		
1	BJCP Examination Fees	2424.00
2	BJCP Contest Certification Fees	2926.32
3	BJCP Merchandise Receipts	364.00
4	Interest (PayPal)	1.63
5	Misc. Income	0.00
6	Returned Checks	0.00
	Total	5715.95

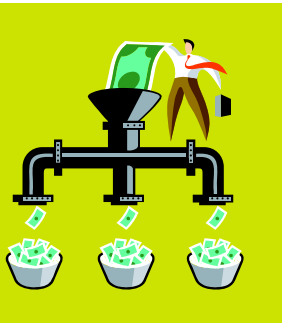
Prior Balance	14485.68
Income	5715.95
Expenses	5505.58
Current Balance	14696.05
Checks Outstanding	1000.00
Account Balance Showing	15696.05



EXPENSES		
1	AHA SCP Fees	1000.00
2	BJCP Grants	500.00
3	Continuing Ed. Program	0.00
4	Legal Fees	2500.00
5	Merchandise (for resale)	0.00
6	Miscellaneous	321.09
7	Office Supplies	211.36
8	PayPal fees	82.38
9	PO Box Rental	133.57
10	Postage	346.10
11	Printing	279.00
12	Recognition Pins	506.20
13	Reimbursement: Exam Graders	0.00
14	Shipping: Merchandise	38.45
15	Surety Bond	561.00
16	Telephone	0.00
17	Website and Domain Renewal	0.00
	Total	5505.58

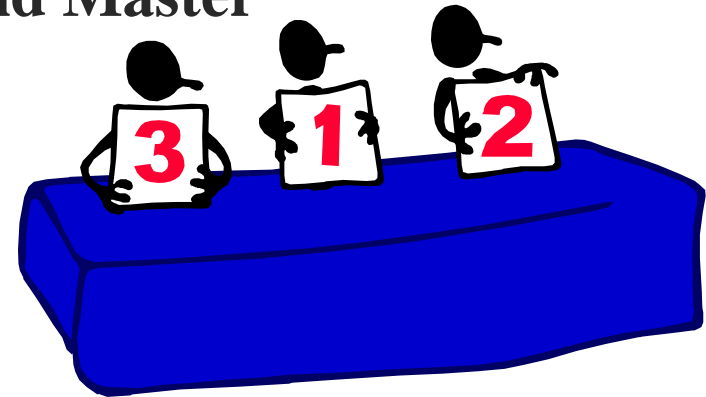
New BJCP Treasury Initiatives Since June 1, 2005

- **Implementation of AHA/BJCP Sanctioned Competition Program which includes on line applications and ability to pay by pay pal.**
- **Monthly budget reconciliation to President and Vice President**
- **Reimbursements under \$500 sent via online banking (no postage)**
- **Documentation of Treasurer functions begun**
- **Quarterly review of budget usage to directors**
- **IRS approval received of 501C Status**



Key Promotions

David Houseman	to Grand Master III
Gordon Strong	to Grand Master III
Ron Bach	to Grand Master II
Peter Garofalo	to Grand Master II
Scott Birdwell	to Grand Master I
Tom Cannon	to Grand Master I
John Watson	to Grand Master I
Peter Zien	to Grand Master I
Al Boyce	to Master
Kris England	to Master
Roxanne Westendorf	to Master
Russ Wigglesworth	to Honorary Grand Master



Exam Committee Report (Chair – Ed Wolfe)



MISSION

- **Maintain or improve upon reliability & validity of exam scores**
- **Maintain comparability of knowledge requirements**
- **Create a more accessible and transparent examination format by reducing writing demand and making more explicit the question requirements and grading standards**
- **Simplify the grading process**

Exam Committee Report (Continued)

Tasks accomplished during the last year

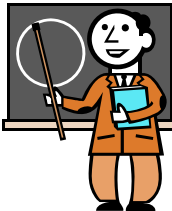
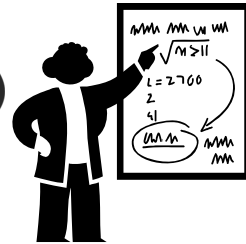


- Settled on an initial design for the revised examination
 - Section 1: Purpose and structure of BJCP and judging procedures and ethics (about 10% of the total)
 - Section 2: Beer style knowledge (about 50% of the total)
 - Section 3: Technical knowledge (about 40% of the total)
- Continued to edit current essay question formats to make them more clear in wording and more transparent in terms of requirements.
- Developed and updated an interim study guide and the judging procedures manual to reflect the exam updates.
- Posted updates about revisions to the examination on the BJCP website as they are implemented.
- Developed, field tested, and implemented the new Section 1 items. These became mandatory June 1st 2006.
- Developed and field tested new Section 2 items. These items are currently undergoing final reviews and should be implemented in the next few months.
- Continue discussion of revisions to the Section 3 items.

AHA/BJCP Competition Program Merger

Merged AHA and BJCP competition programs into AHA/BJCP Sanctioned Competition Program. Many mutually beneficial aspects including:

- Same entry fee as old BJCP program, \$5 less for old AHA program
- Winners posted in Zymurgy, free AHA NHC entry for every competition
- Single program, computer system, competition materials
- Simplified administration/payment with less overhead (flat annual fee)
- All competition materials revised and re-branded
 - Score sheets have been standardized with similar format, consistent usages
 - Competition guidelines, rules, information updated
- Web sites updated with cross-links to each organization
- New computer applications (registration system, calendar, admin interface)



Mead and Cider Committee Report (Est. May 2006)

- **Committee Chair is Gordon Strong**
- **Core committee established, sub-committees will be formed**
- **BJCP specifically includes Mead and Cider along with Beer in a single program**
- **New exams will be created for Mead and Cider; no pre-requisites**
 - **Endorsement for existing judges, plus CEP credit**
 - **Mead Judge, Cider Judge ranks for new judges**
 - **Points recorded but no advancement in rank**
 - **Exam format, length, process, etc. is TBD**
- **New pins, certificates, judge records**
- **No change to beer exam or style guidelines**
- **Major Tasks**
 - **Establish body of knowledge**
 - **Determine test topics, questions**
 - **Create study guides, references and training materials**



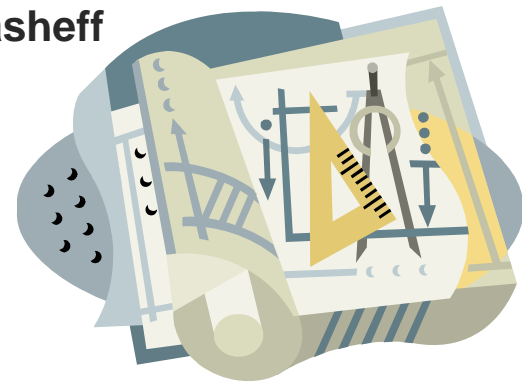
Legal Update (Missing Funds)

- **Original legal action** working with police and attorney general of state – stalled out and another course of action pursued.
- **BJCP Legal Committee (Chair Dave Sapsis)** established to obtain legal counsel to pursue all avenues of fund recovery and justice.
- **List of BJCP Officers** assembled willing to swear to merit of case
- **Large file** of evidence assembled covering multiple years.
- **Retained legal counsel to interface with police**
- **Attorney General pushing for Grand Jury Indictment**
- **Pursuing case as a Federal crime due to cross-state jurisdiction**
- **Every and all initiatives being considered**



IT Update

- Servers, services, databases re-hosted/consolidated on MoreBeer hosted environment
- Migrating databases to open source technology on web servers
- New competition registration system introduced
- New dynamic competition calendar added with RSS feed to AHA
- BJCP Member Forums rolled out
- PayPal now accepted for competitions
- Self-service password lookup application created
- Enhanced organizer reporting system
- Systems enhanced to support latest rules for competitions, GMSRs, CEP
- Board approved & appointed new IT Asst Director – Jamil Zainasheff



Continuing Education Program Update

CEP INITIATIVE IN PROGRESS

- **Judge Vocabulary** – Separate for Beer, Mead and Cider
- **W.O.W. – Waters of the World**
 - **Creation and experimentation underway**

• FUTURE CEP INITIATIVES

- **Flavor kits**
- **W.O.W. – Implementation**
- **DVD – Brewing, technical topics, styles**
- **Updated BJCP Study Guide**
- **Non-Standard beer flavor kit – Bret, pedio, lacto, etc.**
- **Mead – Varietal honey descriptors**



Exam Directors Update



- **Exam Statistics for 2005**
 - 304 exams given in 36 locations (33 US, 2 AU, 1 CA)
 - 26% (79) of exams were retakes (225 new judges)
 - Results: 18% fail, 34% 60s, 32% 70s, 14% 80s, 1% 90s
 - 48 exam graders volunteered
- **Exam Changes**
 - Updated/expanded to match 2004 Style Guidelines
 - Standardized question pool
 - Updated study guide to correct errors, match current questions
 - Revised exam instructions
- **Grading Changes**
 - New proctor forms and grading instructions
 - More electronic process to speed up turnaround time



Exam Directors Update (Continued)



- **Implementation of Exam Committee initiatives**

Initiated Exam Grade Policy in October 2005, which codified selection and management of the exam policy.

- **Increased electronic movement of information between Assistant Exam Administrators, Exam Administrator and Exam Directors speeding up the grading process by a few days.**

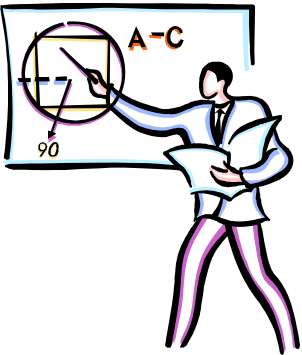
New Exam Director East appointed – Tom Cannon

- **New Exam Administrator appointed in December 2005 – Susan Ruud**

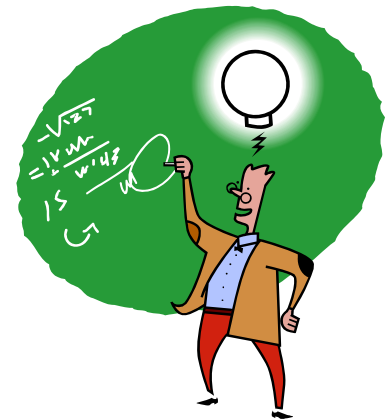


Communications Update

- Site moved to Beer, Beer and More. Benefits include faster web-server, increase availability. Use of hardware donated by Beer, Beer and More.
- BJCP site has been update, modernized and made more useable.
- BJCP Member Forum implemented October 2005 as a spam-free discussion board. There are 175 registered members (allowed to post). More than 450 articles posted.
- RSS feeds are now available for significant news updates to the website and for new posts to the Forums.
- BJCP Website activity remains strong with over 10,000 unique visitors a month and nearly 100,000 page views.
- BJCP does not conduct mass e-mailing to members but only contacts members by e-mail concerning individual judging matters.



- Communication Problems: E-mail addresses of many members are not being updated and are outdated.



Goals for 2006-2007

- **Complete Current Committee Work (Exam, Mead/Cider, Legal)**
- **Identify Fresh Initiatives Requiring Committees**
- **Improve Governance and Transparency**
 - **Standardize and document policies**
 - **Publish plans, status and activities of committees/directorates**
 - **Improve efficiency of internal operations**
 - **Clarify roles and responsibilities**
- **Expand Member Services**
 - **Identify and fund projects benefiting all judges**
 - **Educational and reference tools**
 - **Professional Standards**
 - **Work on more international judge programs**
- **Expand Web Presence**
 - **Continue development of new applications**
 - **Review static information for clarity and correctness**
 - **Move towards portal concept, add more dynamic information**
- **Continuous Improvement – Keep Looking for Things to Do Better**

Discussion / Q&A

